

March 29, 2024 ANA W23-024

# Introduction of New Pharmaceuticals Transportation Product and PRIO PHARMA Categorization

Thank you for your continuous support to the ANA Group.

Until now, ANA has been providing "PRIO PHARMA" using temperature-controlled containers as transport products exclusively for pharmaceuticals.

Upon the recent transport demand increase for such as cell & gene therapy products not using temperature-controlled containers, a fast and secured transportation service for pharmaceuticals that are packaged and guaranteed a certain temperature range and quality by the shipper, "PRIO PHARMA - QuickCare" will be launched.

In line with this new product release, PRIO PHARMA will be categorized (subdivided) according to the characteristics of the pharmaceuticals, while the currently provided transport service, exclusively for pharmaceuticals using temperature-controlled containers, be continuously available as "PRIO PHARMA - TCC \*".

\* "TCC"; "Temperature Controlled-Container"

< Note >

#### I. Commencement of Service:

> April 1 (Mon), 2024 (AWB issuance base)

#### **II. PRIO PHARMA Product Comparison:**

\* There is no change in the service content of "PRIO PHARMA - TCC" (Ex- "PRIO PHARMA").

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	Pharmaceuticals using temperature-controlled	Pharmaceuticals <u>not</u> using temperature-controlled containers
	containers	(Packaging with cooling function)
Product (~ Mar. 31, 2024)	PRIO PHARMA	N/A
Product (Apr. 1, 2024 ~)	PRIO PHARMA - TCC	PRIO PHARMA - QuickCare
Applicable Pharmaceuticals	Pharmaceuticals requiring seamless temperature control using temperature-controlled containers	<ul> <li>Pharmaceuticals, such as cell &amp; gene therapy products, requiring prompt and secured transport</li> <li>Pharmaceuticals, packaged and guaranteed a certain temperature range and quality of the contents by the shipper, which temperature control during transportation is unnecessary (Example of package; Dry Shipper)</li> </ul>
Basic Handling Time	<ul> <li>Acceptance; Until 120 min. prior to STD (Standard Time of Departure)</li> <li>Delivery; Within 180 min. after ATA (Actual Time of Arrival)</li> <li>Differs by each airport's requirement/standards</li> </ul>	
Service Contents	Temperature check & battery charge of the containers	<ul> <li>Careful handling</li> <li>Build-up on ULD (No BULK loading)</li> <li>Flexible handling responding to the customer's requirements</li> </ul>
Product Code	PHA	PQC
Product Label & Logo	Same as current PRIO PHARMA label & logo	
Product Inscription on AWB	Same as current procedures; specify "PRIO PHARMA" in the "ACCOUNTING INFORMATION"	

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#### **III. New Product Outline:**

#### 1. Product name;

> PRIO PHARMA - QuickCare

#### 2. Product characteristics;

- 1) Product specialized in pharmaceutical requiring fast and secured transport such as cell & gene therapy products
- 2) Loading guarantee on the reserved flight
- 3) Close pre-coordination with the customer
- 4) Careful handling (preventing collapsing, shock, mis-loading, loss, etc.)
  - \*To prevent collapsing, the cargo will be built on the ULD, and will not be loaded as BULK.
- 5) In case of irregularities, the customer will be contacted/reported as soon as possible

#### 3. Applicable cargo;

Cargo meeting the following 2 requirements are applicable.

- 1) Pharmaceuticals, such as cell & gene therapy products, requiring fast and secured transport
- Pharmaceuticals, packaged and guaranteed a certain temperature range and quality of the contents by the shipper, which temperature control during transportation is unnecessary (Example of package; Dry Shipper)
  - \* When using "Active" or "Passive" containers of the ANA lineup, please reserve as "PRIO PHARMA-TCC".

#### 4. Applicable routes;

- 1) ANA Group operated flights
- 2) Airline charter flights operated to ANA's online airports
  - \* Excluding Peach & Air Japan flights
  - \* Excluding Road Feeder Service

#### 5. Rate;

Priority freight rate

#### 6. Basic handling time;

- 1) Reservations & Acceptance time; 120 minutes prior to the standard departure time (STD).
- 2) Delivery time; Within 120~180 minutes after actual time of arrival (ATA), the documents will be handed over and the cargo be ready for customs declaration.
- \* The conditions differ by each airport. Please kindly contact the Sales or Reservations staff in charge for any inquiries.

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#### 7. Reservations method;

When booking with eSPICA, input "PHARMA" in the "Commodity" column, while selecting "PQC" from the "Product" column. In addition, please specify a 24-hours available contact (Person in-charge, Telephone number including the country code, and Email address) in the "Remarks" column for any emergencies.

#### **8. Necessary Information on the AWB;** (Please specify the following)

- 1) "Accounting Information" column; "PRIO PHARMA"
- 2) "Shipper's Name & Address" column; Shipper's contact (Person in-charge, Telephone number including the country code, and Email address).
- 3) "Consignee's Name & Address" column; Consignee's contact (Person in-charge, Telephone number including the country code, and Email address).
- 4) "Handling Information" column; 24 hours available contact (Person in-charge, Telephone number including the country code, and Email address) for emergencies.

Should you have any inquiries, please kindly contact our Sales or Reservations staff in charge.

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