

## ANA Group Unveils a New Network Model for the Okinawa International Aerial Logistics Hub

- **New operations will strengthen aviation network by utilizing passenger flights at Naha Airport.**
- **Move will transform Okinawa into the node of a logistics network connecting overseas locations and destinations across Japan.**

**TOKYO, Jan. 29, 2021** – ANA HOLDINGS INC. (hereinafter “ANA Group”), together with Okinawa Prefecture, will strengthen the international logistics operations at Naha Airport in Okinawa. By shifting from the preexisting logistics operations centered on freighters at Naha Airport, ANA will expand the usage of the cargo capacity of passenger aircrafts of Peach Aviation and other airlines to create a new model for the Okinawa International Aerial Logistics Hub. Through this new approach, ANA will expand its network to meet the growing needs around Asia as demand increases from a rise in e-commerce and delivery of other products.

“Global logistic networks and supply chains have significantly changed over the past few years, which is why ANA is working to evolve our approach so that we can, in partnership with Okinawa, continue to serve emerging needs and meet demand,” said Toshiaki Toyama, Executive Vice President of ANA and President of ANA CARGO INC. “Building on our longstanding relationship with Okinawa, we look forward to the success that this new network model approach brings to better connect Japan to global markets.”

### 1. Overview

Over the past 10 years, the ANA Group has worked in close partnership with Okinawa Prefecture to establish the location as a major hub for international logistics, greatly contributing to the development of networks within Japan and across Asia. Since the project first began a decade ago, the total volume of cargo exports from Okinawa has grown 120 times.

Currently, the aviation network of the Okinawa International Aerial Logistics Hub is primarily serviced by ANA freighters. However, due to the widespread impact of COVID-19, all operations specializing in freighters have become suspended at Naha Airport, and ANA has decided to extend the suspension in FY 2021 as well.

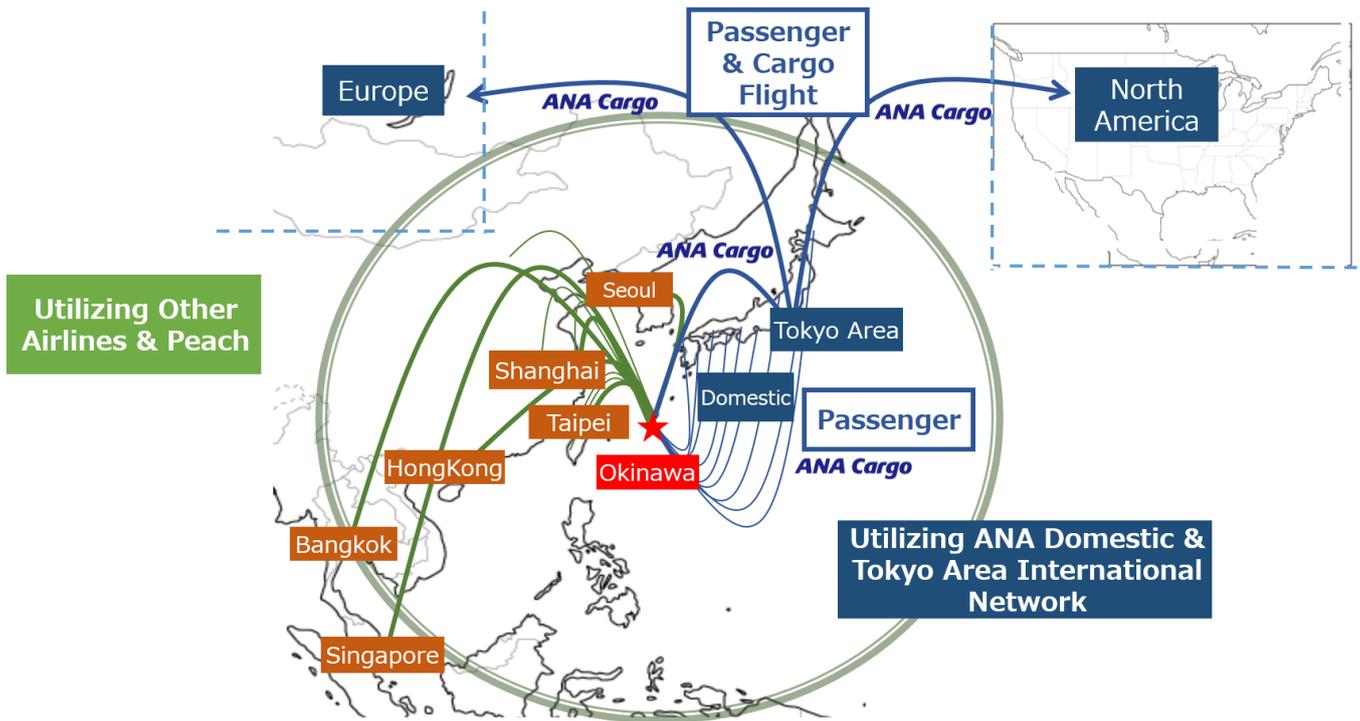
At the same time, the growing popularity of products from Okinawa and across Japan has led to a growth in the total exports from the island, which includes agricultural and marine products as well as industrial products. Furthermore, the rise in e-commerce has led to a greater need for delivery and logistics services, and cargo transportation is expected to reach a greater number of destinations while also operating at a higher frequency.

Given these factors, the Okinawa International Aerial Logistics Hub will shift towards a new operation model that can manage sustainable growth while meeting the diverse needs of consumers. The ANA Group will continue to cooperate with Okinawa Prefecture to contribute to the formation of an international logistics base by shifting from the previous model centered on ANA freighters to a new model that utilizes the passenger-cargo space of aircrafts operating at Naha Airport.

### 2. New Network Model of Okinawa International Aerial Logistics Hub

The new model for the Okinawa International Aerial Logistics Hub will create a network utilizing the cargo capabilities of passenger flights offered by all airlines operating at Naha Airport, including flights operated by Peach Aviation. ANA Group will oversee the cargo operation through establishing an agreement contract with other airlines and efficiently manage the utilization of each cargo space. In addition, while airlines continue to suspend international flights due to the outbreak of COVID-19, ANA will operate freighters between Okinawa and the Tokyo area (Haneda/Narita) to maintain the logistics supply chain until global conditions allow for the resumption of international flights.

■ Image of Okinawa International Aerial Logistics Hub



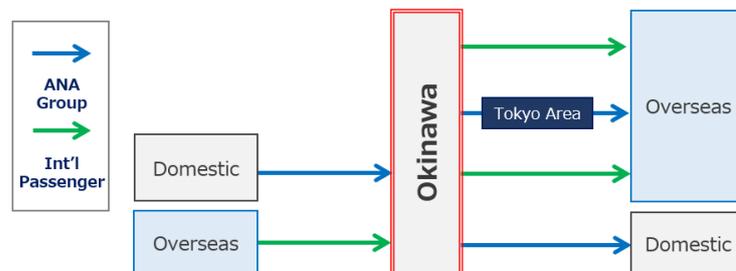
Once international flights resume, by utilizing the cargo space of passenger flights to and from Naha Airport, it will be possible to transport cargo to a wide range of destinations more frequently and to expand delivery for smaller volumes as well. Furthermore, by utilizing the cargo space of international passenger flights, ANA will be able to strengthen alliances with other companies and further develop the Okinawa International Aerial Logistics Hub in order to best serve both passengers and cargo.

3. Utilization of the New Network Model

(1) Sustainable development of a distribution network that connects overseas and Japan's cities via Okinawa

There are currently a total of 20 domestic routes that ANA Group offers to Naha Airport. As ANA has signed a space usage contract with airlines that operate international flights to Naha Airport, together with the domestic flight networks of ANA Group that connects Naha Airport to cities across Japan, ANA will work to revitalize the logistics operations to a wide range of locations and support the continued development of the international logistics hub, which is an industrial promotion measure of Okinawa Prefecture. In addition, ANA will contribute to the continued expansion of Okinawa's agricultural and marine exports by distributing them from locations in each region of Japan to international destinations via the Okinawa International Aerial Logistics Hub.

■ Transport route image



## (2) Raising the value of freight operations at Okinawa

ANA Group will utilize domestic flights from Okinawa to Tokyo and onboard international routes departing from the Tokyo area. ANA will also work to strengthen priority loading and transportation of goods in cold storage on domestic and international flights. This is particularly important for cargo originating in Okinawa, which has a large amount of agricultural and marine products requiring cold storage. To achieve this, ANA has increased the use of cold storage containers, thermal blankets\*1 and securing cold storage at transit points to keep products fresh during transportation. In addition, ANA will be cooperating with partner airlines to improve the quality of cold insulation on flights operated by other airlines.



### ■ Cold storage container



### ■ Thermal blanket



1: A cover that reduces the effects of external weather conditions.

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### About ANA

Founded more than 60 years ago in 1952 with just two helicopters, All Nippon Airways (ANA), has become the largest airline in Japan, serving 82 international destinations and 118 domestic destinations (as of December 2019).

ANA HOLDINGS Inc. (ANAHD) was established in 2013 as the largest airline group holding company in Japan comprised of 78 companies including ANA and Peach Aviation Limited, the leading LCC in Japan. With a fleet of more than 300 aircraft (as of March 2020), ANAHD has more than 43,000 employees and serves more than 54 million passengers a year, making ANA and its subsidiaries the 15th largest carrier in the world by daily flight volume.

ANA is a launch customer and the biggest operator of the Boeing 787 Dreamliner, making ANAHD the biggest Dreamliner owner in the world. A member of Star Alliance since 1999, ANA has Joint Venture agreements with United Airlines, Lufthansa Airlines, Swiss International Airlines, Austrian Airlines and Brussels Airlines- giving it a truly global presence.

The 78 companies organized under the ANAHD umbrella operate in a diverse range of markets, including air transportation, travel services and trade, and retail embody ANAHD's shared values of exceptional service, responsible corporate citizenship and investment in the communities where they operate.

Supplementing its operations in commercial aviation, ANAHD has led the development of the innovative haptic robotics program, through its avatarin Inc. company, and its involvement in space with its partnership with JAXA, and other space related companies such as Astroscale and PD Aerospace.

The airline's legacy of superior service has helped it earn SKYTRAX's respected 5-Star rating every year since 2013, making ANA the only Japanese airline to win this prestigious designation and for eight consecutive years. ANA also has been recognized by Air Transport World as "Airline of the Year" three times (2007, 2013 and 2018); it is one of a select few airlines to win this prestigious award multiple times.

For more information, please refer to the following link.  
<https://www.ana.co.jp/group/en/>